

MONTANA WHEAT AND BARLEY COMMITTEE

Summer Board Meeting

Crowne Plaza

Billings, Montana

June 27, 2016

The following were present for either a portion of or the entire meeting.

DIRECTORS

Leonard Schock, Chairman

Mike O'Hara, Vice Chairman

Denise Conover, Director

Chris Kolstad, Director

Buzz Mattelin, Director

Not Present: Bruce Myllymaki, Director

Not Present: Randy Hinebauch, Director

EX-OFFICIOS

Ron de Yong, Director, Montana Department of Agriculture

Dr. Charles Boyer, Vice President of Agriculture, MSU

Not Present: Byron Grassman, Manager, Mountain View Coop

STAFF

Collin Watters, Executive Vice President

Cassidy Marn, Marketing Program Manager

Steve Becker, Outreach Coordinator

Tammy Suek, Administrative Assistant

Lauren Boettcher, Intern

GUESTS

Ben Tiller, Staff Attorney, Department of Agriculture

Kim Falcon, Deputy Director, Department of Agriculture

Michelle Jones, Treasurer, Montana Grain Growers Association

Chris Christiaens, Program Specialist, Montana Farmers Union

Rick Redd, Manager, Briess Malt

Wade Malchow, MillerCoors

Maia LaSalle, Ag Ombudsman, BNSF Railway

Monday, June 27, 2016:

Chairman Schock called the meeting to order at 12:30 p.m.

Chairman Schock asked the directors for a crop update for their areas. Then asked for public comment and heard none.

Review of March 24, 2016 Meeting Minutes

Executive Vice President Collin Watters presented the minutes of the March Board Meeting.

Director O'Hara moved and Director Mattelin seconded the motion to approve the minutes with changes. The motion passed unanimously.

Financial Review

EVP Watters went over the financial statements and talked about the budget outlook and the projections for the upcoming year.

Montana Department of Agriculture

Director de Yong and Deputy Director Falcon presented the update for the department; they both have been involved with Trade Teams over the past month. The requests for agriculture loans through the department are up this year.

Director de Yong traveled to Vietnam, and then met up with Chairman Schock and EVP Watters for the USWA Anniversaries in Japan and Taiwan. The department will be hosting a group of foreign diplomats in September; MWBC will be conducting tours and hosting a dinner on the 16th of September.

It was announced that Ben Tiller would be leaving the department at the end of the month to take a job with the State Auditor.

MSU Update

Dr. Boyer gave an update on MSU, he let the Board know that enrollment has increased and about the building improvements. He announced the new personnel hired at the foundation seed program and the restructuring at the Tech Transfer office. There will also be a planning session for the agriculture stations sometime before the Celebrate Ag Weekend.

Guest Speakers

EVP Watters invited Rick Redd from Briess and Wade Malchow from MillerCoors to talk to the committee and answer any questions they might have about the malt industry. Rick spoke first about the specialty malts that Briess is working on for the growing craft brewing industry. Wade talked about the sustainability issue that many retailers have to prove to consumers.

U.S. Wheat Associates Anniversaries

Chairman Schock and EV President Watters attended the anniversaries in both Japan and Taiwan. It was well attended by both wheat buyers and sellers.

Latin American Buyers Conference

Director Kolstad and EV President Watters went to Portland for the conference where 16 countries were represented. The theme was "Now is the time to buy". Russel Nemetz attended the conference to conduct interviews and news bytes for his new business venture.

Wheat Foods Council Meeting & Farm Fair

Director Conover attended the Wheat Foods Council meeting in Denver; they toured a brewery and Ardent Mills. They had a discussion on the difference between organic and natural labeling.

She also went to the Farm Fair held in Belgrade for the area 4th graders. It was money well spent and a fun event for the kids.

Rail Service Coalition Meeting

Director O'Hara and EV President Watters went to Helena to the RSCC meeting; coal production is down 30% so far this year and agriculture is doing great.

Transportation Report

Ben Tiller updated the board on his recent meetings and activities; he attended the National Shippers Conference in Washington DC. There were discussions about the slow movement of the STB and he met with some Canadian sources that may be able to help with border trade issues.

National Barley Growers Meeting

Director Mattelin and Cassidy Marn attended the Nation Barley Growers meeting in Colorado. It was a good meeting with tours and a baseball game. These meetings are also attended by industry representatives.

Field to Market Meeting

Director Mattelin went to the Field to Market meeting in Chicago; there are 108 members from growers to companies. Field to Market is the alliance for Sustainable Agriculture that focuses on the environmental aspect of sustainability. Director Mattelin was elected to the Metrics committee which meets face to face twice a year in addition to the two plenary meeting of Field to Market. The next meeting is scheduled for September 12 and 13 in Washington DC.

Program Manager Report

Cassidy Marn reported on the Canadian Global Crops Conference, it was great meeting with interesting speakers. A large focus was on gene editing.

We have had a few trade teams this year from Pasta Montana and a Mexican Craft Brewers team from U.S. Grains Council.

Outreach Coordinator Report

Steve Becker gave his report to the board on the MGEA Golf Tournament, Producer Tour, the seeding intention's tour and the MSU field days.

Executive Vice President's Update

EV President Watters attended the State Executive's Meeting in Denver where they talked about Tech Transfer issues and other wheat related topics. He went to Portland to meet with the Japanese Executive Millers team.

Some of the upcoming items are a sustainability poster for the World Brewing Congress. Website photos will be taken shortly by Banik and the Committee will be hosting a Foreign Attaché dinner with an afternoon of touring.

Collin put together a position statement on the Canadian grain trade issues and wanted feedback from the directors on whether or not this was a priority for this board. The board responded that they did not feel it was a high priority but that from a transportation perspective it could be.

Approval of Staff and Director Travel

A few items were added to the upcoming travel (see below) for approval.

Director Kolstad moved to accept the new travel schedule with additions and Director O'Hara seconded. The motion passed unanimously.

Upcoming Events

Jun. 28	Field Day – Huntley
Jun. 30	Field Day – Sidney
Jun. 30	Field Day – MillerCoors - Power
Jul. 4	Independence Day – Office Closed
Jul. 7	Bozeman Farm Day
Jul. 7-8	MGGA Legislator Tour - Kalispell
Jul. 17-21	PNWER – Calgary, Canada
Jul. 17-21	USWA Meeting – Fargo, ND
Jul. 25-27	USGC Board Meeting – Louisville, KY
Jul. 26-28	Colombia Millers Trade Team
Jul. 28	Field Day – Corvallis
Aug. 7-9	Korean Crop Survey Trade Team – Great Falls
Aug. 9-11	MRRIC – Omaha, NE
Aug. 13-17	World Brewers Congress – Denver, CO
Sep. 5	Labor Day – Office Closed
Sep. 12	MWBC Grants Process Opens
Sep. 16	Attaché Tour and Dinner – Great Falls
Oct. 9-15	North Asian Buyers Conference - Guam
Oct. 10	Columbus Day – Office Closed
Oct. 21-22	MT Farmer's Union Convention – Great Falls
Oct. 24-27	Export Exchange – Detroit, MI
Oct. 26-28	Tri-Accord – Niagara Falls, NY
Oct. 28	MWBC Grants Due
Nov. 2-5	USWA Board Meeting – Denver, CO
Nov. 8	Election Day – Office Closed
Nov. 11	Veteran's Day – Office Closed
Nov. 11-12	Celebrate Ag - Bozeman
Nov. 14-15	International Durum Forum – Minot, ND
Nov. 15	Sustainability Summit -
Nov. 21-22	NCI Meeting – Brookings, SD
Nov. 24	Thanksgiving Day – Office Closed
Nov. 28-29	MWBC Budget Board Meeting – Great Falls
Nov. 29-Dec. 1	Montana Grain Growers Convention – Great Falls
Dec. 26	Christmas – Office Closed

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New Business

The committee will keep looking for speakers for the Montana Grain Growers Convention in December.

Our next board meeting will take place September 15th the day before the Attaché tour and dinner so that the board can participate.

Chairman Schock called for public comment and heard none.

Chairman Schock adjourned the meeting at 5:35 p.m.

Collin Watters, Executive Vice President

Date